

# **Training programs in “Business Skills For Cattle Farmers”**

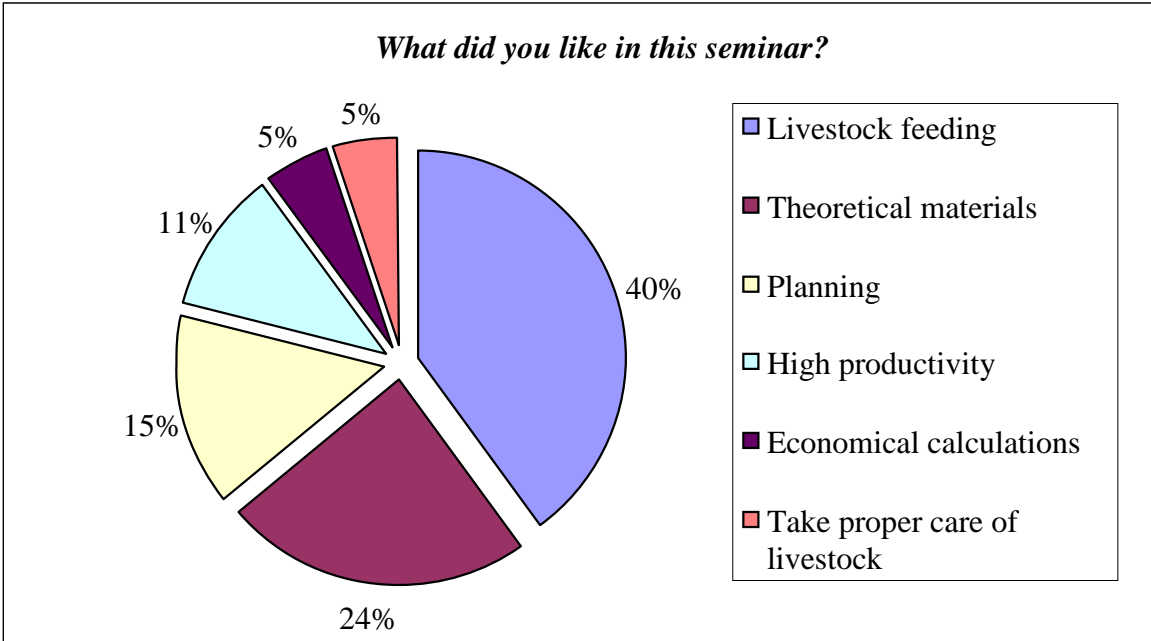
## **GTZ project to support Value Adding in Agriculture**

Within the frame of GTZ’s project to support Value Adding in Agriculture, by ABCO-Georgia there were conducted ten sets of trainings in business skills for cattle farmers in Samtskhe-Javakheti region. Below is provided information on the delivered trainings including the dates of the trainings, lists of the training participants together with their contact information and indication of age. There is also provided a summary of the evaluation of the training program, its content and process done by the participants through special questionnaire.

At the end of the training programs, participants were provided with the special questionnaires to fill out and evaluate the past training. Below is given the summary of the evaluation:

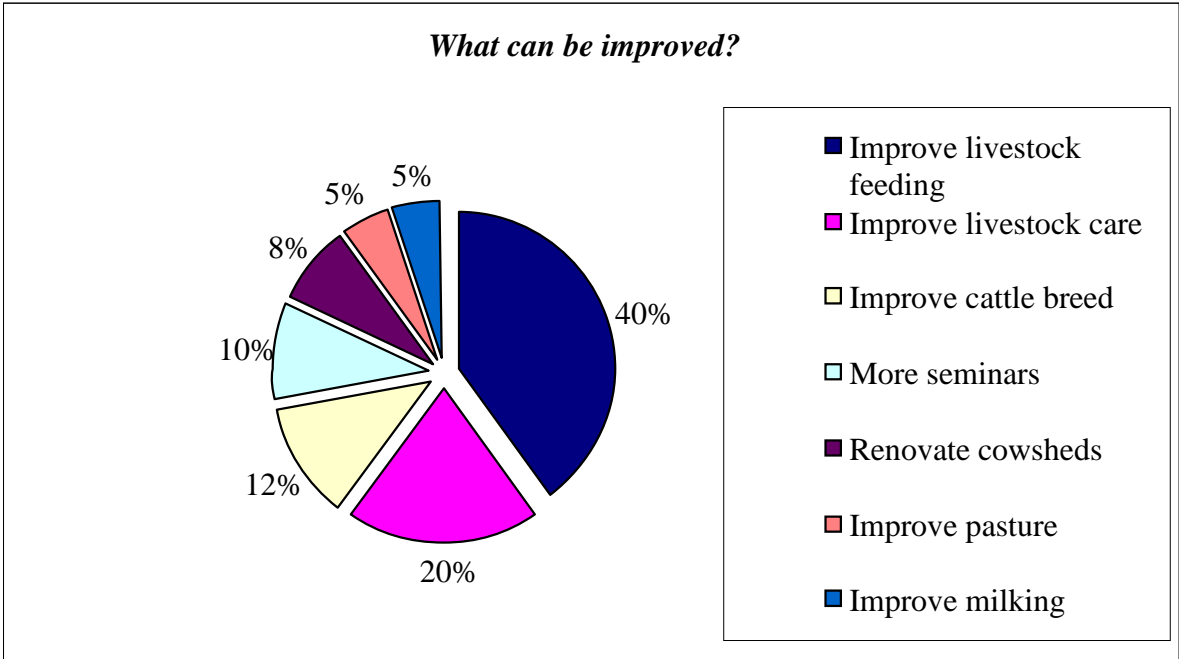
***Question: What did you like in this seminar?***

For 40% of trainees, the most interesting parts in the seminar were topics regarding the livestock feeding, making the silage and determining of food rations; 24% most of all liked theoretical materials; for 15% most interesting topic was planning; 11% liked all the above topics concerning issues of getting a higher productivity, higher efficiency, more product volume at a lower expenses; for 5% of the participants, the most interesting topics were economical calculations and another 5 % liked the topics on how to take a proper care of the livestock (cattle).



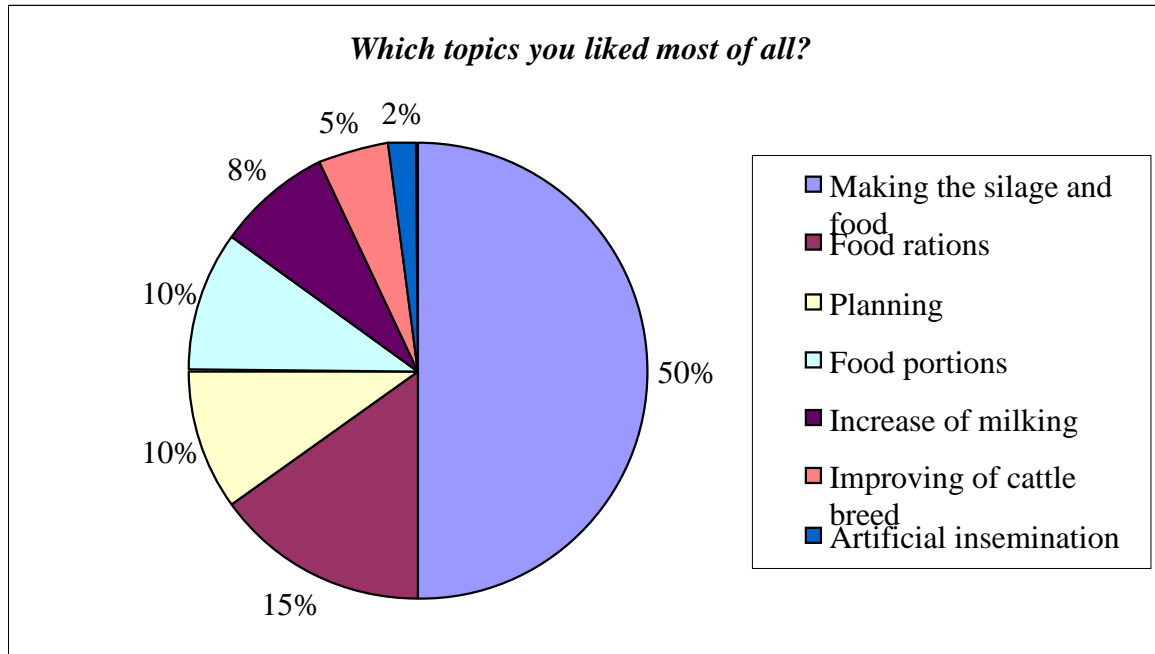
**Question: What can be improved?**

Total number of 40 trainees answered this question. In total 40 trainees answered this question. 40% of them think that it is possible to improve feeding the cattle. 20% thinks that it can be improved the ways how to take care to livestock. 12% of them think that it is possible to improve cattle breed. 10% wishes to attend more often seminars like this. 8% wants to renovate and repair their cowsheds. 5% thinks that it is better to improve pasture and another 5% - to improve milking.



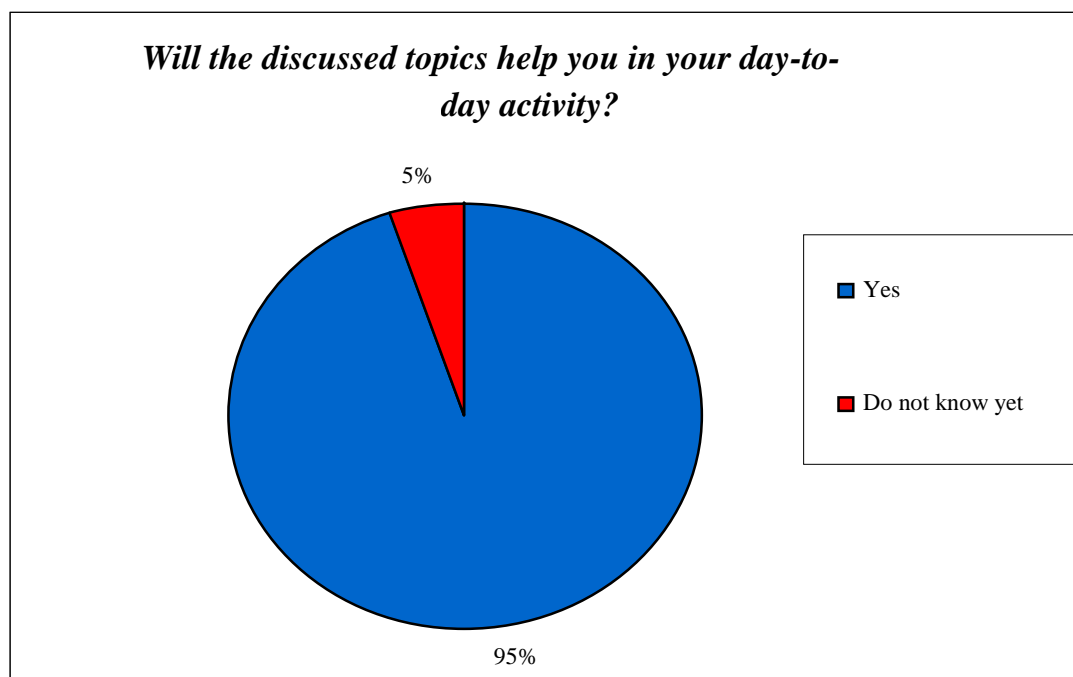
**Which topics you liked most of all?**

In total 40 trainees answered this question. 50% answered that most of all they liked topics regarding making the silage and food. 15% liked topics on determining food rations. 10% most of all liked issues of planning and another 10% - topics on determining food portion. 8% were interested in topics concerning the increase of milking. 5% liked the topic on improvement of cattle breed. The remaining 2% liked topic on artificial insemination.



**Will the discussed topics help you in your day-to-day activity?**

In total 57 trainees answered this question. 95% think that the discussed topics will help them in future day-to-day activity and 5% does not know yet whether the discussed topics will help them in future day-to-day activity.



***Comments***

In the end of the questionnaire, 10 trainees commented that it would be desirable if such trainings /seminars are delivered more often and with wider scope of topics. Three of the trainees have indicated their ideas about starting livestock farming and producing of meat, for what they would need a financial assistance.

**Improvement of training materials**

During the training process, according to the feedback from the trainees, ABCO consultants permanently adopting and improving the training materials. Partially we added cost calculation of silage production, correct and incorrect methods of using hey stocks and some photo materials about feeding small calves.

**Future activities**

We think that it will be better to connect trainings process with the follow up demonstration activities. It will be good if during the trainings, participants will be able to develop concrete business ideas and later on, with consulting support from ABCO staff, transform these business ideas into concrete business plans. After this GTZ can make competitive evaluation of these business plans and select the best ones having best demo components and therefore, recommend them for further financing and implementation.